

Patrick E. Mitchell

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SUMMARY OF QUALIFICATIONS

- Exceptional ability to think critically about strategic issues, provide research when appropriate and communicate effectively to a targeted audience
- Seasoned writer of research reports, grant proposals and creative copy
- Intellectually curious and an avid reader regarding financial markets
- Significant entrepreneurial sales experience in surf industry, photography and real estate
- Managerial experience with leadership skills in for profit and non-profit organizations

PROFESSIONAL EXPERIENCE

Financial Representative - Northwestern Mutual March 2016 – October 2016
Worked as an Insurance Sales Financial Representative. Obtained Florida State 2-15 insurance license and built a customer base.

Founder - Quashi International, LLC 1996 – 2015
Starting in my parent's garage, I founded the Quashi® brand which manufactured and sold custom surfboards, apparel, and accessories. I grew the brand to an international company with sales teams in 15 countries. Quashi became a top surfing brand in the Caribbean region in 2005 and was co-awarded best marketing campaign. Annual revenue grew to \$1 million in sales.

Equity Securities Sr. Analyst - WallStreetResearch.org July 2014 – present
Write equity research for private and public small cap firms. Wallstreetresearch.org is an investor relations and advisory firm for emerging growth companies and provides independent analyst research coverage of selected quality small cap stocks.

Jr. Analyst and Trader - Sharp Mountain Advisors, LLC Nov. 2013 - Feb, 2015
Worked as an analyst/trader for a CTA Managed Futures Advisor. My duties involved, finding trade ideas, risk management, and Excel based trade and accounting data management. I also assisted with fundamental and technical analysis. Barclay Hedge ranked the firm in the top 10 CTA discretionary trading firms.

Internship - HedgeCo Securities, LLC June 2013 - Sept 2013
Interned at the leading online Hedge Fund database firm with over 40,000 hedge funds, clients and investors listed. Performed market research and reported on separately managed accounts, prime brokers and on hedge fund due diligence

allowing the team to build the firm's separately managed account platform - HedgeCoVest.

Equity Trader - Pro Trade Securities October 2010 – May 2011

Proprietary Equity Trader trading Mid and Small Cap equities. Created my own stock screening model and performed fundamental and technical analysis to pick stocks. Stopped trading the account solely due to the regulation requirements changed by the SEC.

Business Director - InI, LLC August 2008 – present

Established business providing photography, videography and graphic design for the Real Estate and the Hospitality industry in South Florida and the Caribbean. Executed multi-year contracts with high profile clients such as the Ritz Carlton Hotel.

Vista Community Clinic - Program Manager San Diego 1999 to 2006

Established and managed the rollout of a \$10 Million pregnancy prevention initiative with the California Wellness Foundation. I maintained a staff of 23 and created the first Teen Clinic in San Diego. Increased clients from an average of 6 to 825 teenagers per month across two locations thru teaching, marketing and sales promotion of the clinic services. Was effective in reducing local pregnancy rates from 18% down to 6% in 7 years.

EDUCATION

MBA - Executive Masters in Business Administration – International Business with a specialty concentration in Finance - Aug 2014 Florida Atlantic University

Bachelor of Science - Bio-Health Sciences / Public Health - Pre Medicine
July, 1998 - La Sierra University, Riverside, CA

Certified Financial Planner® Completed 7 courses for Wealth and Portfolio Management - Florida Atlantic University, October 2016 – taking exam in July, 2017

Financial Analyst Program - Certified Financial Analyst - using CFA level 1 curriculum and Bloomberg certifications - May 2014 Florida Atlantic University

PERSONAL EXPERIENCE

- Traveled to Indonesia, Jamaica, Puerto Rico, Panama, Barbados, Costa Rica, Mexico, Hawaii, Taiwan, and Canada
- Media Director of the Language and Professor of English / Theology in Costa Rica at the Universidad de Adventista of Central America where I taught classes with an average of 15-25 students for over a year at the university.
- Advanced training in Microsoft Excel, Word, PowerPoint, Internet and the Adobe Suites. Marketing and graphic design skills - Proficiency on Mac/PC